Marine Investments Origination Coordinator
IUCN-Incubator for Nature Conservation

IUCN is seeking an experienced professional to be in charge of the origination of an impact investment project portfolio in La Paz bay and Gulf of California, influence area and ecosystem of Espiritu Santo National Park. The ideal candidate is highly motivated with experience in impact investment, project origination and management and marine science/biology background with deep understanding of sustainability and ESG standards.

Background and Objectives

The Incubator for Nature Conservation (INC) is a project led by the IUCN Environmental Law Centre which seeks to address the global funding gap for protected areas, by encouraging innovation in conservation financing. The project objective is to nurture and develop innovative solutions for sustainable protected areas financing by empowering and connecting innovators and investors, and providing models for work in other areas.

Duties and responsibilities

The Marine Investments Origination Coordinator will be responsible for developing an impact investment portfolio in and around Espiritu Santo National Park. Specific responsibilities will be to:

- Coordinate between the project interested parties, particularly with the Marine Protected Area management team in La Paz and administration/management officials in Mexico City
- Initiate development of a (green) business pipeline of projects in sustainable fisheries, aquaculture, sustainable tourism, sustainable fish-focused food chains, among others, as investment targets for a new impact investment vehicle
- Support business proponents to achieve investment readiness, including compliance with sustainability criteria and ESG highest standards
- Support the setup of the investing vehicle, including developing its investment process and ESG standards
- Build a network of important stakeholders in the project including (but not limited to) public, private and research institutions and communities’ organizations, to support the broader good governance of the MPA in support of the Park’s chief
- Lead the coordination with specialized consultant in charge of climate change mitigation and adaptation measures to be developed in Espiritu Santo with special focus in its carbon sequestration capacity and methodologies for certifying the blue carbon contributions of the Park
- Identify other nature-based solutions to be developed as further investment opportunities for making more resilient Espiritu Santo ecosystem

Requirements

- Advanced University Degree in Marine or Natural Resource Management, Marine Sciences, Environmental Sciences, or a similar related field
- At least 3 years of relevant experience in impact investing, including business analysis and structuring, and screening and monitoring against ESG risk criteria and impact performance
- Demonstrated results in project development and implementation. Ideally 3 to 4 years of experience in related topics, specifically previous work with local communities, environment, and sustainable livelihoods
- Expertise in local business development, ideally linked to environmentally critical areas or protected areas, with high conservation value
- Knowledge and experience on environmental problematics, particularly on sustainable resource use and climate change mitigation and adaptation strategies. Previous work on mechanisms for avoiding carbon emissions would be an asset
- Prior work experience in Latin America and strong cultural awareness and sensitivity to diversity
- Excellent analytical and research skills, able to work and deliver results independently and within a team
- Strong interpersonal skills are essential, capacity to develop partnerships with a wide range of stakeholders
- Excellent presentation and communication skills.
- Native in Spanish and advanced written and verbal proficiency in English. Other languages would be an asset
- Willingness to travel locally and internationally is required
- Direct Fund management/impact investing experience would be an asset

Duration and procedure

The consultancy is expected to last 2 months, beginning in January 2020, and will be based in La Paz, Mexico. Interested experts are invited to submit a proposal including CV, statement of interest and proposed costs by 31 December 2019.

Interested candidates are requested to send their proposal to:

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